

**Here's What You Should Know About Some of the Opportunities Available on the DSG Team.**



- **Receptionist/Office Staff** — *Connects everyone at DSG in a timely and friendly manner. Plus, DSG's office team keeps everything organized so we are able to provide our customers with fast solutions.*
- **Account Managers** *(Outside Sales)* — *Meet with customers at a time and place most convenient for them, bringing ideas for products and services tailored to improve your bottom line.*
- **Quotations Team** — *Help provide customers an accurate and thorough quote for all projects, especially when they land the next big job and need to keep budgets in line.*
- **Inside Sales Associate** — *Maintain an in-depth knowledge of our customers' unique needs, ensuring that orders are fulfilled quickly, accurately and efficiently.*
- **Purchasing Team** — *Seek out new and innovative products, keeping our customers on the edge of the technology curve.*
- **Warehouse Fulfillment Staff** — *Picks and pack products for our customers quickly and carefully, using an efficient system so customers experience fewer returns and more jobs done on time.*
- **Delivery Driver** — *Coordinate with customers to put products exactly where and when they need them, helping our customers to better schedule their work.*
- **Finance Department** *(Accounts Payable, Accounts Receivable & Credit)* — *Provide accurate invoices, flexible credit and timely billing. Smooth out bumps in a customers' business cycle by providing the tools and flexibility needed to run a profitable business.*
- **Marketing Team** — *Work with our customers to provide advice on building their "brand". Deliver innovative tools that help our customers create successful and profitable businesses.*
- **HR Department** — *Provide "customer service" to our team of employee-owners. Help to create a great culture and enjoyable work experience.*
- **Information Technology (IT)** — *Oversee the technology needs of the company, maintain the computer network and support departments with information to be productive and successful.*
- **Management** — *Keep our employee-owned company focused on customers and customer success by maintaining high standards of service customers can count on.*



**100% Employee Owned Company**

**WORK FOR US!**



**THE Power**   
**OF We AT DSG**

With origins back to 1868, Dakota Supply Group (DSG) has distributed an unmatched package of products from industry leading manufacturers to customers in the Electrical, Plumbing, HVAC/R, Telecommunications, Utility, Waterworks and Automation industries. That means we'll be around tomorrow because we're focused on the big picture and not short term gains. We understand building relationships and helping our customers to succeed is the path to our own success.



### What We Do and Why We Do It:

At DSG we treat everyone as a partner, and our goal is to supply them with “all the right connections” – the best way to meet their needs. It all starts with *The Power Of We*: First we listen, then we identify needs, then we work together with the customer to find the right solution, whether it's a product, a person or a training program. At DSG we work hard to create successful partner encounters in everything we do.



### Join Our Team of Employee Owners!

Companies don't become great by accident; they become great by hiring and developing great people. In addition to the benefits shown below, DSG offers a friendly, family oriented environment where the Company truly cares about the associates. Each and every person who is employed by DSG is an integral part of the team. We all work together to satisfy the needs of our customers.

### DSG Benefits Package Includes:

- **Medical & Dental Coverage** — We offer a Self-Funded Insurance Plan with a large provider network
- **Term Life / AD&D Insurance** — \$50,000 Employer paid coverage for each employee
- **Long Term Disability** — Employer paid coverage for each employee
- **401(K) Retirement Savings Plan** — Company match begins on the first of the month following one year of employment. For every dollar you put in the plan, we will contribute 50, up to 6% of your salary.
- **Employee Stock Ownership Plan** — At DSG, we are 100% employee owned! New associates are automatically enrolled to participate as of January 1st or July 1st, following one year of employment.  
*2014 ESOP Company of the Year*
- **Other Benefits Include...**
  - Paid Time Off (PTO)
  - Holiday Pay
  - Associate Referral Plan
  - Service Awards
  - Volunteer Time Benefits
  - Wellness Initiatives
  - Extended Sick Leave
  - Medical Flex-Spending Account (FSA)
  - Health Savings Account (HSA)
  - Parental Leave & Dependent Care
  - Funeral Leave & Jury Duty
  - Educational Tuition Assistance Program
  - Employee Assistance Program (EAP)
  - Special Pricing for Employee Purchase
  - Supplemental Vision Insurance
  - Supplemental Life Insurance (up to \$500,000)
  - Supplemental Short Term Disability Coverage
  - Career Advancement Opportunities (relocation assistance)

